Access Data, a leading provider of digital forensics, cyber security and e-discovery software, today announced the appointment of Terry Steer as its Regional Manager for Australia and New Zealand. Simon Whitburn, the company's VP of International Sales, is visiting the region to welcome the latest recruit. He will also brief the industry and media on Access Data's continued success in helping businesses meet compliance needs and fight the battle against cyber-crime.

Steer joins Access Data from Thales e-Security, where he successfully grew their commercial business across Australia. His background includes more than 25years in the technology space, gravitating more recently to IT security. He has previously held business, product, marketing and account management roles at HP, Compaq, Dell and Fujitsu.

"It's great to have Steer's experience on the ground in Australia. He knows the market and we have a world class product set that every mid to large business needs to consider," says Whitburn.

He says many Australian companies already use Access Data for digital forensics, litigation and incident response services. Banking, government, commercial and law enforcement companies and agencies are amongst the client sectors.

"The opportunity to join Access Data was too good to pass up," says Steer. "Computer forensics, e-discovery, cyber security; it's an exciting area to be in and I'm looking forward to growing the business and raising Access Data's profile further in the region".

Whitburn says he feels they have only touched the surface as far as the ANZ region is concerned: "The key is building comprehensive solutions that can assist in your daily operations, using cyber intelligence to reduce the need for response solutions. Everyone wants to know straight away when a breach occurs – it's a big risk to run your business any other way."

It's a message Whitburn will be pushing hard during his visit to the region. He notes he's here during Melbourne Cup week: "I know Aussies love to gamble – but it's best to keep it on the

race course and out of the workplace”.